

**UNITED WAY OF GREATER
ATLANTA, INC.**

FINANCIAL STATEMENTS

As of and for the Years Ended June 30, 2015 and 2014

And Report of Independent Auditor

UNITED WAY OF GREATER ATLANTA, INC.

TABLE OF CONTENTS

REPORT OF INDEPENDENT AUDITOR 1-2

FINANCIAL STATEMENTS

Statements of Financial Position 3

Statements of Activities..... 4-5

Statements of Functional Expenses 6-7

Statements of Cash Flows 8

Notes to the Financial Statements 9-26

SUPPLEMENTAL INFORMATION

Schedule of Expenditures of Federal and State Awards 27

Notes to the Schedule of Expenditures of Federal and State Awards 28

SINGLE AUDIT

Report of Independent Auditor on Internal Control over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards* 29-30

Report of Independent Auditor on Compliance for Each Major
Program and on Internal Control over Compliance Required By
OMB Circular A-133 31-32

Schedule of Findings and Questioned Costs..... 33-34

EXHIBIT 1 - MANAGEMENT CERTIFICATIONS..... 35

Report of Independent Auditor

To the Board of Directors of
United Way of Greater Atlanta, Inc.
Atlanta, Georgia

We have audited the accompanying financial statements of United Way of Greater Atlanta, Inc. (the "United Way") (a nonprofit organization), which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

OTHER MATTERS

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The additional information in Exhibit 1 on page 35 is presented for purposes of additional analysis and is not a required part of the financial statements. The information in Exhibit 1, which is of a non-accounting nature, has not been subjected to the auditing procedures applied in the audits of the financial statements, and, accordingly, we express no opinion on it.

The accompanying schedule of expenditures of federal awards, shown on page 27, as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required By *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated, November 15, 2015 on our consideration of United Way's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering United Way's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Cheng Bekant LLP". The signature is written in a cursive, flowing style.

Atlanta, Georgia
November 15, 2015

UNITED WAY OF GREATER ATLANTA, INC.
STATEMENTS OF FINANCIAL POSITION
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

	<u>2015</u>	<u>2014</u>
ASSETS		
Cash and cash equivalents, including donor restricted cash of \$16,773 and \$19,300 at June 30, 2015 and 2014, respectively	\$ 25,203	\$ 25,583
Investments, at fair value	27,986	26,847
Pledges receivable, less allowance for uncollectible accounts of \$5,878 and \$5,986 at June 30, 2015 and 2014, respectively	22,798	23,507
Other receivables and prepayments	5,804	4,369
Land, buildings, and equipment, net of depreciation	20,277	20,741
Other Assets	1,728	1,548
Total Assets	<u>\$ 103,796</u>	<u>\$ 102,595</u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Allocations payable	\$ 9,032	\$ 9,791
Donor designated allocations payable	7,300	6,825
Accounts payable and accrued liabilities	11,917	7,537
Notes payable and other obligations	4,226	4,761
Total Liabilities	<u>32,475</u>	<u>28,914</u>
Net Assets:		
Unrestricted:		
Board designated endowment fund	10,260	9,211
Operating funds	23,986	24,573
Land, building, and equipment funds	12,682	14,582
Total unrestricted	46,928	48,366
Temporarily restricted	20,618	21,540
Permanently restricted	3,775	3,775
Total Net Assets	<u>71,321</u>	<u>73,681</u>
Total Liabilities and Net Assets	<u>\$ 103,796</u>	<u>\$ 102,595</u>

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF GREATER ATLANTA, INC.
STATEMENT OF ACTIVITIES
(DOLLARS IN THOUSANDS)

FOR THE YEAR ENDED JUNE 30, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Campaign Results (Unaudited):				
Campaign contributions:				
Current year campaign	\$ 72,168	\$ 3,543	\$ -	\$ 75,711
Prior year Pacesetter Campaign	(47)	-	-	(47)
Pacesetter Campaign	-	134	-	134
Less amounts due to others:				
Donor designations	(8,349)	-	-	(8,349)
Amounts sent directly to others	(21,369)	-	-	(21,369)
Gross Campaign Results	<u>42,403</u>	<u>3,677</u>	<u>-</u>	<u>46,080</u>
Provision for uncollectibles	(3,197)	-	-	(3,197)
Net Campaign Results	<u>39,206</u>	<u>3,677</u>	<u>-</u>	<u>42,883</u>
Revenues, Gains, and Other Support:				
Campaign contributions received in current period, net of provision for uncollectible pledges of \$3,197				
	39,206	3,677	-	42,883
Government grants and contracts	3,703	-	-	3,703
Private grant and foundation revenue	492	14,604	-	15,096
Interest and dividends	404	(2)	-	402
Realized and unrealized loss on investments	(139)	-	-	(139)
Building income	6,994	-	-	6,994
Other income	1,757	-	-	1,757
Gifts-in-Kind revenue	13,091	-	-	13,091
Net assets released from restrictions	19,201	(19,201)	-	-
Total Revenues, Gains, and Other Support	<u>84,709</u>	<u>(922)</u>	<u>-</u>	<u>83,787</u>
Allocations, Expenses, and Other Direct Assistance:				
Agency allocations from annual campaign	(18,069)	-	-	(18,069)
Government grants and contracts expense	(3,703)	-	-	(3,703)
Other allocations	(17,741)	-	-	(17,741)
Gifts-in-Kind expense	(12,961)	-	-	(12,961)
Total Allocations and Other Direct Assistance	<u>(52,474)</u>	<u>-</u>	<u>-</u>	<u>(52,474)</u>
Operating expenses	(29,499)	-	-	(29,499)
Interest expense	(162)	-	-	(162)
Dues to United Way Worldwide	(565)	-	-	(565)
Total Allocations, Expenses, and Other Direct Assistance	<u>(82,700)</u>	<u>-</u>	<u>-</u>	<u>(82,700)</u>
Change in net assets before change in liability for pension benefit and transfer of assets	2,009	(922)	-	1,087
Change in liability for pension benefit	(2,310)	-	-	(2,310)
Transfer of assets to GEEARS, Inc.	(1,137)	-	-	(1,137)
Change in Net Assets	<u>(1,438)</u>	<u>(922)</u>	<u>-</u>	<u>(2,360)</u>
Net Assets, beginning of year	<u>48,366</u>	<u>21,540</u>	<u>3,775</u>	<u>73,681</u>
Net Assets, end of year	<u>\$ 46,928</u>	<u>\$ 20,618</u>	<u>\$ 3,775</u>	<u>\$ 71,321</u>

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF GREATER ATLANTA, INC.
STATEMENT OF ACTIVITIES (CONTINUED)
(DOLLARS IN THOUSANDS)

FOR THE YEAR ENDED JUNE 30, 2014

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Campaign Results (Unaudited):				
Campaign contributions:				
Current year campaign	\$ 70,487	\$ 3,919	\$ -	\$ 74,406
Prior year Pacesetter Campaign	(17)	-	-	(17)
Pacesetter Campaign	-	47	-	47
Less amounts due to others:				
Donor designations	(8,008)	-	-	(8,008)
Amounts sent directly to others	(19,316)	-	-	(19,316)
Gross Campaign Results	43,146	3,966	-	47,112
Provision for uncollectibles	(2,880)	-	-	(2,880)
Net Campaign Results	40,266	3,966	-	44,232
Revenues, Gains, and Other Support:				
Campaign contributions received in current period, net of provision for uncollectible pledges of \$2,880				
	40,266	3,966	-	44,232
Government grants and contracts	3,019	-	-	3,019
Private grant and foundation revenue	486	10,976	-	11,462
Interest and dividends	327	(2)	-	325
Realized and unrealized gains on investments	2,311	-	-	2,311
Building income	5,728	-	-	5,728
Other income	1,713	-	-	1,713
Gifts-in-Kind revenue	14,772	-	-	14,772
Net assets released from restrictions	16,989	(16,989)	-	-
Total Revenues, Gains, and Other Support	85,611	(2,049)	-	83,562
Allocations, Expenses, and Other Direct Assistance:				
Agency allocations from annual campaign	(18,871)	-	-	(18,871)
Government grants and contracts expense	(3,019)	-	-	(3,019)
Other allocations	(16,775)	-	-	(16,775)
Gifts-in-Kind expense	(14,764)	-	-	(14,764)
Total Allocations and Other Direct Assistance	(53,429)	-	-	(53,429)
Operating expenses	(28,737)	-	-	(28,737)
Interest expense	(205)	-	-	(205)
Dues to United Way Worldwide	(564)	-	-	(564)
Total Allocations, Expenses, and Other Direct Assistance	(82,935)	-	-	(82,935)
Change in net assets before change in liability for pension benefit	2,676	(2,049)	-	627
Change in liability for pension benefit	37	-	-	37
Change in Net Assets	2,713	(2,049)	-	664
Net Assets, beginning of year	45,653	23,589	3,775	73,017
Net Assets, end of year	\$ 48,366	\$ 21,540	\$ 3,775	\$ 73,681

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF GREATER ATLANTA, INC.
STATEMENT OF FUNCTIONAL EXPENSES
(DOLLARS IN THOUSANDS)

FOR THE YEAR ENDED JUNE 30, 2015

	Program Services				Supporting Services				Total
	Agency Allocations	Community Services	Other Direct Assistance	Building Operations	Total Program Services	Fundraising	Management and General	Total Supporting Services	
Operating Expenses:									
Salaries and other labor	\$ -	\$ 3,663	\$ 1,932	\$ 1,329	\$ 6,924	\$ 3,717	\$ 2,766	\$ 6,483	\$ 13,407
Occupancy	-	190	111	1,878	2,179	(2)	32	30	2,209
Employee health and retirement benefits	-	1,249	435	42	1,726	768	108	876	2,602
Campaign and marketing supplies	-	145	107	-	252	108	-	108	360
Professional fees	-	4	643	34	681	101	468	569	1,250
Payroll taxes	-	329	175	97	601	295	182	477	1,078
Printing and brochures	-	6	89	22	117	130	49	179	296
Telephone	-	66	10	18	94	49	309	358	452
Equipment rental and maintenance	-	41	-	182	223	1	496	497	720
Postage and supplies	-	634	198	185	1,017	708	(920)	(212)	805
Training and conferences	-	116	355	1	472	70	145	215	687
Local transportation	-	47	66	4	117	52	5	57	174
Other	-	39	5	608	652	109	(142)	(33)	619
Depreciation	-	-	-	2,358	2,358	-	463	463	2,821
Utilities	-	-	-	984	984	-	-	-	984
Catering	-	-	-	1,035	1,035	-	-	-	1,035
Total Operating Expenses	-	6,529	4,126	8,777	19,432	6,106	3,961	10,067	29,499
Allocations, Expenses, and Other Direct Assistance									
Annual campaign allocations	17,899	145	-	-	18,044	25	-	25	18,069
Gifts-in-Kind expense	-	12,961	-	-	12,961	-	-	-	12,961
Governmental grants and contracts expense	-	-	3,703	-	3,703	-	-	-	3,703
Other allocations	-	-	17,741	-	17,741	-	-	-	17,741
Total Allocations, Expenses, and Other Direct Assistance	17,899	13,106	21,444	-	52,449	25	-	25	52,474
Other:									
Interest expense	-	-	-	144	144	-	18	18	162
Dues to United Way Worldwide	-	226	-	-	226	-	339	339	565
Total Other	-	226	-	144	370	-	357	357	727
Total Functional Expenses	\$ 17,899	\$ 19,861	\$ 25,570	\$ 8,921	\$ 72,251	\$ 6,131	\$ 4,318	\$ 10,449	\$ 82,700

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF GREATER ATLANTA, INC.
STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)
(DOLLARS IN THOUSANDS)

FOR THE YEAR ENDED JUNE 30, 2014

	Program Services				Supporting Services				Total
	Agency Allocations	Community Services	Other Direct Assistance	Building Operations	Total Program Services	Fundraising	Management and General	Total Supporting Services	
Operating Expenses:									
Salaries and other labor	\$ -	\$ 3,626	\$ 1,599	\$ 1,156	\$ 6,381	\$ 3,611	\$ 2,661	\$ 6,272	\$ 12,653
Occupancy	-	203	115	1,652	1,970	10	8	18	1,988
Employee health and retirement benefits	-	1,075	410	20	1,505	589	576	1,165	2,670
Campaign and marketing supplies	-	214	14	-	228	98	-	98	326
Professional fees	-	137	1,271	30	1,438	305	319	624	2,062
Payroll taxes	-	313	152	88	553	289	176	465	1,018
Printing and brochures	-	11	41	15	67	113	58	171	238
Telephone	-	53	7	21	81	43	308	351	432
Equipment rental and maintenance	-	30	-	170	200	-	364	364	564
Postage and supplies	-	647	206	172	1,025	690	(932)	(242)	783
Training and conferences	-	93	281	2	376	57	147	204	580
Local transportation	-	38	81	5	124	59	4	63	187
Other	-	35	11	670	716	140	(284)	(144)	572
Depreciation	-	-	-	2,242	2,242	-	563	563	2,805
Utilities	-	-	-	1,020	1,020	-	-	-	1,020
Catering	-	-	-	839	839	-	-	-	839
Total Operating Expenses	-	6,475	4,188	8,102	18,765	6,004	3,968	9,972	28,737
Allocations, Expenses, and Other Direct Assistance									
Annual campaign allocations	18,813	33	-	-	18,846	25	-	25	18,871
Gifts-in-Kind expense	-	14,441	323	-	14,764	-	-	-	14,764
Governmental grants and contracts expense	-	-	3,019	-	3,019	-	-	-	3,019
Other allocations	-	-	16,775	-	16,775	-	-	-	16,775
Total Allocations, Expenses, and Other Direct Assistance	18,813	14,474	20,117	-	53,404	25	-	25	53,429
Other:									
Interest expense	-	-	-	197	197	-	8	8	205
Dues to United Way Worldwide	-	226	-	-	226	-	338	338	564
Total Other	-	226	-	197	423	-	346	346	769
Total Functional Expenses	\$ 18,813	\$ 21,175	\$ 24,305	\$ 8,299	\$ 72,592	\$ 6,029	\$ 4,314	\$ 10,343	\$ 82,935

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF GREATER ATLANTA, INC.
STATEMENTS OF CASH FLOWS
(DOLLARS IN THOUSANDS)

FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	<u>2015</u>	<u>2014</u>
Cash flows from operating activities:		
Change in net assets	\$ (2,360)	\$ 664
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Net realized and unrealized (gains) losses on investments	139	(2,311)
Depreciation and amortization	2,821	2,805
Changes in assets and liabilities:		
Pledges and donor designated pledges receivable	709	1,521
Other receivables and prepayments	(1,435)	(1,072)
Other assets	(191)	(97)
Allocations and donor designated allocations payable	(284)	(835)
Accounts payable and accrued liabilities	4,380	363
Net cash provided by operating activities	<u>3,779</u>	<u>1,038</u>
Cash flows from investing activities:		
Purchases of building improvements and equipment	(2,338)	(2,027)
Purchases of investments	(1,937)	(3,862)
Sales of investments	651	1,530
Net cash used in investing activities	<u>(3,624)</u>	<u>(4,359)</u>
Cash flows from financing activity:		
Debt repayments	(535)	(535)
Net cash used in financing activity	<u>(535)</u>	<u>(535)</u>
Decrease in cash and cash equivalents	(380)	(3,856)
Cash and cash equivalents, beginning of year	25,583	29,439
Cash and cash equivalents, end of year	<u>\$ 25,203</u>	<u>\$ 25,583</u>
Supplemental cash flow information:		
Interest paid	<u>\$ 162</u>	<u>\$ 215</u>

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 1—Nature of organization and summary of significant accounting policies

Nature of Operations - United Way of Greater Atlanta, Inc. (the “United Way”) is a nonprofit corporation that was formed to mobilize the caring power of community to help one another by making lasting improvements on human care issues. United Way’s primary fundraising efforts are through workforce campaigns and community appeals concentrated in the Atlanta metropolitan area (“Annual Campaign”).

Annual Campaigns are conducted in the fall of each year (“Current Campaign”) to support programs primarily in the subsequent fiscal year. Campaign contributions are used generally to support a variety of local health and human services programs and to pay United Way’s operating expenses. Current Campaign revenues are primarily collected and distributed to agencies in the following fiscal year in two components. The first component is distributed in the first six months of the following fiscal year and is based on the level of campaign results of the Previous Campaign (as opposed to the Current Campaign). This distribution policy allows management sufficient time for the Current Campaign results to be analyzed and validated as to accuracy and collectability to avoid allocation levels in excess of actual campaign results. The second component from the Previous Campaign is distributed in the second six months of the following fiscal year at distribution levels based on the Previous Campaign. For the year ending June 30, 2015, the distributions made in the first half of the following fiscal year were committed to the agencies prior to the June 30 fiscal year end and were reflected as “Allocations Payable” in the accompanying financial statements. Expected distributions for the second half of the following fiscal year were also communicated to the agencies as of June 30 to allow for the agencies’ budget planning needs. However, those planned distributions are contingent upon the results of the cash collections of the Previous Campaign and thus are contingent liabilities at each June 30 fiscal year end. The aggregate amount of such contingent allocations payable was approximately \$8,541 and \$9,322 at June 30, 2015 and 2014, respectively.

Donors may designate their pledges among several community care programs. These donor designated pledges represent pledges to health and human service agencies or a United Way affiliate in another location.

Annual fall campaign results are reduced by pledges collected on behalf of other organizations or pledged to a specific organization (i.e., donor designated pledges) and by a provision for uncollectible pledges. The net campaign results for the 2014/2015 Campaign are reflected as unrestricted and temporarily restricted revenues in the accompanying 2015 statement of activities, and the amounts have been allocated to member agencies and other organizations in the current year. Campaign contributions related to the 2015/2016 Campaign are included in temporarily restricted revenue, as the amounts are restricted for the following year. These amounts are classified as Pacesetter Campaign contributions in the accompanying 2015 statement of activities.

Net campaign results are allocated to agencies and other organizations at the completion of the campaign. At June 30, 2015 and 2014, United Way had committed community care and donor designated allocations in the aggregate amounts of approximately \$16,332 and \$16,616 respectively. These amounts are included as allocations payable and donor designated allocations payable in the accompanying statements of financial position. Revenues related to the community care portion are included in campaign contributions, and expenses are included in allocations to agencies in the accompanying statements of activities.

Donor designated allocations are not included in revenues, gains, and other support or in allocations to agencies in the statements of activities in accordance with accounting principles generally accepted in the United States of America (“GAAP”), as United Way passes these contributions on to the donor-designated party.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 1—Nature of organization and summary of significant accounting policies (continued)

Financial Statement Presentation - United Way reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted Net Assets - Net assets that are not restricted by donors or for which donor-imposed restrictions have expired.

Temporarily Restricted Net Assets - Net assets that contain donor-imposed time or purpose restrictions that have not currently been met.

Permanently Restricted Net Assets - Net assets that contain donor-imposed restrictions stipulating that the amounts be maintained by United Way in perpetuity. United Way may expend part or all of the income earned according to donor stipulations.

Cash and Cash Equivalents - United Way considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Use of Estimates - The preparation of the financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

Investments - Investments are carried at fair value. Investment income is credited to unrestricted net assets unless otherwise designated by the donor. United Way's investments do not have a significant concentration of credit risk within any industry, geographic location, or specific institution.

Accounting for Contributions - All Current Campaign contributions are considered to be available for unrestricted use unless specifically restricted by the donor for a specific program or time period. Amounts received that are designated for future periods or are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted, as appropriate.

Pledges Receivable and Allowances for Uncollectible Accounts - Annual Campaign pledge contributions receivable are generally paid within 18 months. United Way provides an allowance for uncollectible pledges based on historical write-off percentages at the time campaign results are recorded.

This estimated allowance is periodically adjusted based on campaign collection trends. A campaign is officially closed for accounting purposes, and the final uncollectible amount determined, in the year following the year of workplace campaign collections. Any difference in the actual campaign collection results compared with the estimates previously recorded are reflected as an adjustment to net campaign results in the statements of activities. Reductions in uncollectible accounts of approximately \$1,402 and \$1,593 were recorded in fiscal years 2015 and 2014, respectively, related to the final closing of the Fall 2013 and 2012 campaign collections.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 1—Nature of organization and summary of significant accounting policies (continued)

Land, Building, and Equipment - Fixed assets owned and used in operations are included in unrestricted net assets at cost or if donated, at fair market value at the date of donation. United Way capitalizes additions of property and equipment in excess of one thousand dollars cost or fair value, if donated. Depreciation expense is recorded using the straight-line method over the estimated useful lives of the assets. At June 30, 2015 and 2014, the fixed assets of United Way were as follows:

	<u>Useful Lives</u>	<u>2015</u>	<u>2014</u>
Land	N/A	\$ 6,371	\$ 6,371
Buildings and leasehold improvements	7 - 30 yrs	55,173	53,081
Furniture, fixtures, and equipment	5 - 7 yrs	11,263	11,017
		<u>72,807</u>	<u>70,469</u>
Less accumulated depreciation		(52,530)	(49,728)
Land, buildings, and equipment, net of depreciation		<u>\$ 20,277</u>	<u>\$ 20,741</u>

Other Assets - Other assets in the statements of financial position include:

	<u>2015</u>	<u>2014</u>
Beneficial interest in assets held by others	\$ 875	\$ 867
Bond issuance costs, net of accumulated amortization of approximately \$156 and \$137	135	154
Life insurance contract	494	435
Inventories	224	92
Total other assets	<u>\$ 1,728</u>	<u>\$ 1,548</u>

See Note 3 for description of beneficially interest in assets held by others.

Bond issuance costs relate to the issuance of tax-exempt bonds discussed in Note 8 and are being amortized over the life of the bonds.

Inventories are comprised of undistributed donations under the Gifts-in-Kind program described in Note 2. Inventories are valued based on estimated fair value at the date of donation using information provided by the donor and quoted market prices.

Concentrations of Risk - Financial instruments that potentially subject United Way to concentrations of credit risk consist primarily of pledges receivable, substantially all of which are from individuals, businesses, or not-for-profit foundations in the metropolitan Atlanta area and cash and cash equivalents.

Concentrations of credit risk for pledge receivables are limited due to the large number of donors comprising United Way's donor base. As a result, at June 30, 2015 and 2014, United Way does not consider itself to have a significant concentration of credit risk with respect to any single donor.

United Way places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation ("FDIC") covers \$250 for substantially all depository accounts. United Way from time to time may have amounts on deposit in excess of the insured limits.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 1—Nature of organization and summary of significant accounting policies (continued)

Income Taxes - United Way is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, and therefore no provision for income taxes has been made in the accompanying financial statements. United Way has evaluated the effect of GAAP guidance on Accounting for Uncertainty in Income Taxes and believes it continues to satisfy the requirements of tax-exempt organizations and therefore had no uncertain income tax positions at June 30, 2015.

United Way's federal Return for Organization Exempt from Income Tax for 2012, 2013, and 2014 is subject to examination by the Internal Revenue Service ("IRS"), generally for three years after it was filed.

Private Grants and Foundations Revenue - United Way receives certain funds directly from private foundations. The revenue is classified as temporarily restricted if the funds are restricted due to a time or purpose restriction by the donor. The funds are spent on various projects that serve the needs of the donor and community. Such funding is reflected as other direct assistance in the accompanying statements of functional expenses.

Functional Expenses - Operating expenses are functionalized between program services and supporting services based on departmental allocations.

Contributed Services - During the years ended June 30, 2015 and 2014, United Way received various services related to business planning, development, and marketing that have been recorded in the statements of activities and the statements of functional expenses. The estimated fair value of contributed services was approximately \$0 and \$71 at June 30, 2015 and 2014, respectively.

United Way pays for substantially all services that would otherwise meet the requirements to be recorded as contributed services. A substantial number of unpaid volunteers have made significant contributions of their time to United Way's programs and fundraising campaigns. These donated services are not reflected in the financial statements since they do not meet the criteria for recognition as contributed services.

New Accounting Pronouncements - On July 1, 2014, the United Way adopted Accounting Standards Update ("ASC") 2012-05, "Statement of Cash Flows (Topic 230): Not-for-Profit Entities: Classification of the Sale Proceeds of Donated Financial Assets in the Statement of Cash Flows." This guidance provides clarification on how entities classify cash receipts arising from the sale of certain donated financial assets in the statement of cash flows. The adoption of this guidance had no impact on the United Way's statements of cash flows.

On July 1, 2014, the United Way adopted Accounting Standards Update ("ASC") 2013-06, "Not-for-Profit Entities (Topic 958): Services Received from Personnel of an Affiliate." This guidance requires a recipient not-for-profit entity to recognize all services from personnel of an affiliate that directly benefit the recipient not-for-profit entity. Those services should be measured at the cost recognized by the affiliate for the personnel providing those services. The adoption of this guidance had no impact on the United Way's statements of activities.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 2—Gifts-in-Kind program

Gifts-in-Kind Atlanta is a program of United Way. Its primary mission is to provide donations that support operational costs for nonprofits. In addition, donations help to offset nonprofit administrative costs so additional funds are available to serve the community. Gifts-in-Kind donations consist of office furniture, equipment, and supplies. All donations received by United Way are recorded as Gifts-in-Kind revenues and inventory at estimated fair market value when received. Items subsequently donated are released from inventory and recorded as Gifts-in-Kind expense when donated.

Note 3—Beneficial interest in assets held by others

United Way is the beneficial owner of donated funds that are held and controlled by a local community foundation. The underlying assets have a corpus balance of \$867 as shown in Note 4. These funds are reflected in the statements of financial position at the market value of the beneficial interest. As shown in Note 1, the market value of the beneficial interest was approximately \$875 and \$867 at June 30, 2015 and 2014, respectively.

Income received from the community foundation each year is recognized as unrestricted income. Grants awarded to United Way during the years ended June 30, 2015 and 2014 related to these funds were approximately \$38 and \$36, respectively.

Note 4—Restricted net assets

Temporarily restricted net assets as of June 30, 2015 and 2014 have been restricted by donors to be spent as follows:

	2015	2014
Facilities maintenance	\$ 73	\$ 76
Education	11,449	11,481
Income	1,531	1,254
Health	365	202
Homelessness	4,951	6,274
Other direct assistance	2,115	2,206
Time restrictions	134	47
	<u>\$ 20,618</u>	<u>\$ 21,540</u>

Permanently restricted net assets include the principal amount (corpus) of contributions accepted with the stipulation from the donor that the principal be maintained in perpetuity and only the income from the investment thereof be expended for purposes specified by the donor, if any. The corpus balance of permanently restricted net assets as of June 30 is as follows:

	2015	2014
Beneficial interest in assets held by others	\$ 867	\$ 867
Other direct assistance	2,908	2,908
	<u>\$ 3,775</u>	<u>\$ 3,775</u>

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 5—Net assets released from restriction

Net assets released from restrictions during the years ended June 30, 2015 and 2014 consisted of the following:

	<u>2015</u>	<u>2014</u>
Temporarily Restricted:		
Education	\$ 10,748	\$ 8,894
Income	864	911
Health	288	212
Homelessness	5,728	5,766
Other direct assistance	1,526	1,189
Time restrictions – Pacesetter Campaign	47	17
	<u>\$ 19,201</u>	<u>\$ 16,989</u>

Note 6—Investments

United Way's investments as of June 30, 2015 and 2014 consist of the following:

	<u>2015</u>		<u>2014</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Certificates of deposit	\$ 50	\$ 50	\$ 50	\$ 50
Mutual funds				
Equity securities funds	9,859	11,562	10,184	12,233
Fixed income funds	16,631	16,374	14,790	14,564
	<u>\$ 26,540</u>	<u>\$ 27,986</u>	<u>\$ 25,024</u>	<u>\$ 26,847</u>

Investment activity and income for the year ended June 30, 2015 and 2014 consists of the following:

	<u>2015</u>	<u>2014</u>
Beginning Balance	\$ 26,847	\$ 22,204
Transfers to Investments	1,053	2,095
Interest and dividends, net of expenses	282	237
Net realized and unrealized gains (losses)	(196)	2,311
	<u>\$ 27,986</u>	<u>\$ 26,847</u>

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 7—Retirement plans

United Way has an insured, noncontributory defined benefit pension plan (the “Plan”) for substantially all of its employees. United Way’s policy is to fund pension costs accrued, including amortization of prior service costs, over a 10-year period. The employee’s retirement benefit is based on years of service and the employee’s compensation during the highest consecutive 60 months out of the last 120 months of employment.

GAAP requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through changes in unrestricted net assets. GAAP also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position.

The funded status of United Way’s Plan as of June 30, 2015 and 2014, and amounts to be recognized as components of net periodic pension cost, are shown below:

	2015	2014
Projected benefit obligation	\$ (17,320)	\$ (15,672)
Plan assets at fair value	11,522	12,184
Funded status	<u>\$ (5,798)</u>	<u>\$ (3,488)</u>
Items not yet recognized as a component of net periodic pension cost:		
Net prior service cost or credit	\$ -	\$ -
Net loss	5,102	2,425
	<u>\$ 5,102</u>	<u>\$ 2,425</u>

Weighted average assumptions as of June 30, 2015 and 2014:

Discount rate	4.25%	4.00%
Post-retirement interest rate	4.25	4.00
Expected return on assets	8.00	8.00
Rate of compensation increase	5.25	5.25

At June 30, 2015 and 2014, United Way recognized a liability for the underfunded status of its Plan and adjusted the ending balance of unrestricted net assets for the transition obligation, prior service cost, and net loss that had not been recognized as components of net periodic pension cost.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 7—Retirement plans (continued)

Below is the reconciliation of items not yet recognized as components of net periodic benefit cost and the estimated effect in the next fiscal year of items not yet reflected in net periodic benefit cost:

	<u>July 1, 2014</u>	<u>Reclassified as Net Periodic Benefit Cost</u>	<u>Amounts Arising During Period</u>	<u>June 30, 2015</u>
Reconciliation of items not yet reflected in net periodic benefit cost:				
Net prior service cost or credit	\$ -	\$ -	\$ -	\$ -
Net (gain) or loss	2,425	(86)	2,763	5,102

	<u>July 1, 2015</u>	<u>Estimated Amounts to be Reclassified as Net Periodic Benefit Cost</u>
Estimated effect in next fiscal year of items not yet reflected in net periodic benefit cost:		
Transition obligation or asset	\$ -	\$ -
Net prior service cost or credit	-	-
Net (gain) or loss	5,102	(350)

No Plan assets are expected to be returned to the United Way during the July 1, 2015 to June 30, 2016 fiscal year.

The following tables set forth the information related to the Plan as of June 30, 2015 and 2014 and the related changes for the years then ended:

	<u>2015</u>	<u>2014</u>
Projected benefit obligation at beginning of year	\$ 15,672	\$ 14,016
Service cost	499	490
Interest cost	602	604
Change due to assumption change	1,656	401
Actuarial (gain) / loss	464	591
Expense charges	-	-
Benefits paid	(1,573)	(430)
Projected benefit obligation at end of year	<u>\$ 17,320</u>	<u>\$ 15,672</u>

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 7—Retirement plans (continued)

	2015	2014
Fair value of Plan assets at beginning of year	\$ 12,191	\$ 10,491
Actual return on Plan assets	304	1,530
Employer contributions	600	600
Expense charges	-	-
Benefits paid	(1,573)	(430)
Fair value of Plan assets at end of year	<u>\$ 11,522</u>	<u>\$ 12,191</u>
Reconciliation of funded status:		
Funded status	\$ (5,798)	\$ (3,488)
Unrecognized prior service cost	-	-
Unrecognized net loss	5,102	2,425
Net effect of adoption of recognition provisions of GAAP	<u>(5,102)</u>	<u>(2,425)</u>
Liability for pension benefits	<u>\$ (5,798)</u>	<u>\$ (3,488)</u>

A liability for pension benefits of approximately \$5,798 and \$3,488 was included in accounts payable and accrued liabilities in the accompanying statements of financial position for fiscal years 2015 and 2014, respectively.

	2015	2014
Components of net periodic benefit cost:		
Service cost	\$ 499	\$ 490
Interest cost	602	604
Actual return on assets	(304)	(1,530)
Amortization of prior service cost	-	-
Amortization of initial unrecognized net loss	86	81
Asset gain (loss) deferred	(642)	704
Net periodic benefit cost charged to operating expense	<u>\$ 241</u>	<u>\$ 349</u>

Weighted average assumptions as of July 1, 2014 and 2013:

Discount rate	4.00%	4.50%
Post-retirement interest rate	4.00	4.50
Expected return on assets	8.00	8.00
Rate of compensation increase	5.25	5.25

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 7—Retirement plans (continued)

Approximate future benefit payments, reflecting expected future service, expected to be paid:

2016	\$	1,586
2017		743
2018		998
2019		798
2020		1,349
2021-2025		4,716
	<u>\$</u>	<u>10,190</u>

Plan assets values and corresponding percentages by category at June 30, 2015 and 2014 were:

	2015		2014	
	<u>Amount</u>	<u>Percentage</u>	<u>Amount</u>	<u>Percentage</u>
Equity	\$ 7,259	63%	\$ 8,164	67%
Fixed income	691	6%	1,218	10%
General account	3,572	31%	2,802	23%
	<u>\$ 11,522</u>	<u>100%</u>	<u>\$ 12,184</u>	<u>100%</u>

The expected long-term rate of return on Plan assets assumption of 8.00% was selected using the “building block” approach described by the Actuarial Standards Board in Actuarial Standards of Practice No. 27, *Selection of Economic Assumptions for Measuring Pension Obligations*. Based on United Way’s investment allocation for the pension plan in effect as of the beginning of the fiscal year, a best estimate range was determined for both the real rate of return (net of inflation) and for inflation based on survey-based and market-based inflation expectations. An average inflation rate within the range equal to 2.25% was selected and added to the real rate of return range to arrive at a best estimate range of 6.51% - 8.86%. A rate of 8.00%, which is within the best estimate range, was selected.

United Way expects to pay approximately \$600 of contributions to the Plan during the year ending June 30, 2016. United Way’s investment strategy is to invest approximately 60% of the funds in equity securities and approximately 40% in bonds and fixed income securities.

During the years ended June 30, 2015 and 2014, United Way had a savings plan in which it matched, subject to IRC limitations, employee contributions up to 6% of gross pay. United Way charged to expenses approximately \$402 and \$349 in 2015 and 2014, respectively, under this plan.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 8—Notes payable and other obligations

At June 30, 2015 and 2014, United Way had the following debt obligations outstanding:

	2015	2014
Note payable	\$ 56	\$ 181
Bond payable	4,170	4,580
	<u>\$ 4,226</u>	<u>\$ 4,761</u>

During fiscal year 1995, United Way constructed a parking deck to accommodate the needs of tenants, volunteers, and visitors. This project was financed with several unsecured lines of credit, which have all been converted to term debt in the form of notes payable. At June 30, 2015 and 2014, respectively, United Way had outstanding borrowings of approximately \$56 and \$181 under these arrangements with a current maturity date of January 31, 2016. The contractual interest rate on the note is the maximum of 30-day LIBOR plus 1.5% or 3%, which was 3% at June 30, 2015 and 2014. The estimated fair values of these financial instruments approximate their carrying values.

Under the terms of these debt arrangements, United Way must comply with certain financial covenants, including maintaining a minimum non-permanently restricted net asset balance of \$20,000 and shall not exceed a maximum ratio of 3 to 1 for debt to total net worth. As of June 30, 2015 and 2014, United Way was not aware of any violations of the covenants.

United Way has a \$5,000 available line of credit with SunTrust Bank. The line of credit interest rate is the maximum of 30-day LIBOR plus 1.5% or 3% and matures on March 28, 2016. The interest rate on the line of credit at June 30, 2015 and 2014 was 3%. At both June 30, 2015 and 2014, there were no outstanding borrowings on the line of credit.

In June 1999, United Way issued \$9,000 of the Development Authority of Fulton County Tax-Exempt Adjustable Mode Revenue Bonds (United Way of Greater Atlanta, Inc. Project), Series 1999 and received net proceeds of \$8,837 after payment of issuance costs of \$163. The net proceeds of this bond issuance were used to fund capital expenditures related to the Charles R. Loudermilk, Sr. Center for the Regional Community, which consists of a conference center, office space, and attached parking deck.

In September 2011, United Way refunded \$5,700 in principal amount of the Development Authority of Fulton County's outstanding Tax-Exempt Adjustable Mode Revenue Bonds (United Way of Greater Atlanta, Inc. Project), Series 1999 through the issuance of Series 2011 Bonds in the original principal amount of \$5,810. United Way financed issuance costs of \$110 related to these bonds and paid another \$35 in issuance costs for a total of \$145 in issuance costs. The net proceeds of the original Series 1999 Bond issuance were used to fund capital expenditures related to the Charles R. Loudermilk, Sr. Center for the Regional Community, which consists of a conference center, office space, attached parking deck, and renovations to two floors of the Woodruff Volunteer Center. These capital expenditures continue to serve as the collateral for the Series 2011 Bonds and had a net book value of approximately \$3,011 and \$3,728 as of June 30, 2015 and 2014, respectively. The Series 2011 Bonds bear interest at 75% of LIBOR plus 1.75 and are privately placed with Wells Fargo. The interest rate was 1.89% and 1.86% at June 30, 2015 and 2014, respectively. The bonds mature June 1, 2024.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 8—Notes payable and other obligations (continued)

Under the terms of the Series 2011 Bonds, United Way was required to have unrestricted net assets equal to at least \$24,000 as of June 30, 2011 and maintain at least \$20,000 at each fiscal year end thereafter. As of June 30, 2015 and 2014, United Way was not aware of any violations of these requirements.

In December 2011, United Way amended its existing interest rate swap agreement on the Series 1999 bonds and entered into a new interest rate swap agreement, derivative financial instrument, to reduce the potential impact of future changes in interest rates on the 2011 bond issuance. The economic substance of the agreement was to effectively convert the variable portion of the bond interest rate to a fixed rate of 2.22%. The notional amount of the swap was \$4,170 and \$4,580 as of June 30, 2015 and 2014, respectively. Any payments made or received under this swap agreement are recognized when due as an increase or decrease in the related interest expense. This agreement expires on June 1, 2024.

United Way holds this derivative financial instrument for the purpose of hedging the risk of variability of cash flows caused by changes in interest rates. The derivative is held only for the purposes of hedging such risk, not for speculation. The fair value of the interest rate swap was a liability of approximately \$80 and \$126 as of June 30, 2015 and 2014, respectively (included in accounts payable and accrued liabilities), and the change in fair value of approximately \$46 and \$21 in 2015 and 2014, respectively, is included in interest expense in the accompanying statements of activities.

Approximate annual debt service payments as of June 30, 2015, excluding interest, are payable as follows:

<u>Years ended June 30,</u>		
2016	\$	466
2017		410
2018		410
2019		410
2020		510
2021 through 2024		2,020
	<u>\$</u>	<u>4,226</u>

Note 9—Commitments and contingencies

United Way is subject to legal and other claims related to the normal course of business. In the opinion of management, there are no legal claims or other matters that, upon resolution, may result in a material impact on United Way's financial position and results of activities.

Commitments to allocate funds to United Way agencies and other allocations are dependent on the results of United Way's campaigns. United Way historically provides agencies with anticipated funding commitments in advance and generally funds those commitments on a monthly basis. Such commitments are subject to adjustment based on final campaign results, including subsequent collections.

Federal programs are subject to financial and compliance audits by grantor agencies which, if instances of material noncompliance are found, may result in disallowed expenditures and affect United Way's continued participation in specific programs. The amount, if any, of expenditures which may be disallowed by the grantor agencies cannot be determined at this time, although United Way expects such amounts, if any, to be immaterial.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 10—Operating lease commitments - lessors

United Way leases office space to tenants under non-cancelable operating leases with terms of one to twenty-five years. The following is a schedule by year of future minimum rentals under the leases as of June 30, 2015:

2016	\$	3,212
2017		3,216
2018		3,088
2019		2,835
2020		2,561
2021 and thereafter		7,633
	<u>\$</u>	<u>22,545</u>

The value of the property under lease consists of the following:

Building	\$	55,173
Accumulated depreciation		(42,202)
	<u>\$</u>	<u>12,971</u>

Note 11—Fair value of financial instruments

The following methods and assumptions were used by United Way in estimating its fair value disclosures for financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value, and, accordingly, the estimates are not necessarily indicative of the amounts that United Way could realize in a current market exchange.

Fair value approximates book value for the following financial instruments due to their short-term nature: cash and cash equivalents, pledges receivable, accounts payable, and accrued expenses.

Fair values for marketable debt and equity securities are based on quoted market prices. If a quoted market price is not available, fair value is estimated using market prices for similar securities.

Note 12—Fair value measurements of assets and liabilities

GAAP requires fair value measurements be classified and disclosed in one of the following three categories (“Fair Value Hierarchy”):

- Level 1 - Financial instruments with unadjusted, quoted prices listed on active market exchanges.
- Level 2 - Financial instruments valued using pricing inputs other than quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 - Financial instruments that are not actively traded on a market exchange and require using significant unobservable inputs in determining fair value.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 12—Fair value measurements of assets and liabilities (continued)

The following table summarizes the valuation of United Way’s financial assets measured at fair value at June 30, 2015 and 2014, respectively, based on the level of input utilized to measure fair value:

Description:	Fair Value Measurements at June 30, 2015:			
	Level 1	Level 2	Level 3	Total
Investments:				
Certificates of deposit	\$ 50	\$ -	\$ -	\$ 50
Mutual funds				
Equity securities funds	11,562	-	-	11,562
Fixed income funds	16,374	-	-	16,374
Subtotal Investments	27,986	-	-	27,986
Beneficial interest in assets held by others	701	174	-	875
Total	\$ 28,687	\$ 174	\$ -	\$ 28,861

Description:	Fair Value Measurements at June 30, 2014:			
	Level 1	Level 2	Level 3	Total
Investments:				
Certificates of deposit	\$ 50	\$ -	\$ -	\$ 50
Mutual funds				
Equity securities funds	12,233	-	-	12,233
Fixed income funds	14,564	-	-	14,564
Subtotal Investments	26,847	-	-	26,847
Beneficial interest in assets held by others	673	194	-	867
Total	\$ 27,520	\$ 194	\$ -	\$ 27,714

The following table summarizes the valuation of United Way’s financial liabilities measured at fair value at June 30, 2015 and 2014, respectively, based on the level of input utilized to measure fair value:

Description:	Fair Value Measurements at June 30, 2015:			
	Level 1	Level 2	Level 3	Total
Derivative financial instruments	\$ -	\$ 80	\$ -	\$ 80
Total	\$ -	\$ 80	\$ -	\$ 80

Description:	Fair Value Measurements at June 30, 2014:			
	Level 1	Level 2	Level 3	Total
Derivative financial instruments	\$ -	\$ 126	\$ -	\$ 126
Total	\$ -	\$ 126	\$ -	\$ 126

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 13—Endowment funds

GAAP provides guidance on the net asset classification of donor restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (“UPMIFA”) and also required disclosures about endowments funds.

United Way’s endowment consists of three funds established for a variety of purposes that are invested at a local institution. The endowment consists of donor-restricted endowment funds and unrestricted funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment net asset composition by type of fund for the investment portion of the endowment as of June 30, 2015 and 2014 is listed below.

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
June 30, 2015:				
Donor-restricted endowment funds	\$ 802	\$ -	\$ 3,775	\$ 4,577
Board-designated endowment funds	10,260	-	-	10,260
Total funds	<u>\$ 11,062</u>	<u>\$ -</u>	<u>\$ 3,775</u>	<u>\$ 14,837</u>
June 30, 2014:				
Donor-restricted endowment funds	\$ 781	\$ -	\$ 3,775	\$ 4,556
Board-designated endowment funds	9,211	-	-	9,211
Total funds	<u>\$ 9,992</u>	<u>\$ -</u>	<u>\$ 3,775</u>	<u>\$ 13,767</u>

The Board of Directors of United Way has interpreted the UPMIFA as requiring, absent explicit donor stipulations to the contrary, that the following amounts included in the endowment be classified as permanently restricted: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund be classified as permanently restricted. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by United Way in a manner consistent with the standard of prudence prescribed by UPMIFA or spent in accordance with the purpose restrictions established by the donor.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 13—Endowment funds (continued)

In accordance with UPMIFA, United Way considers the following factors in making a determination to appropriate or accumulate donor-restricted endowments funds:

1. The duration and preservation of the fund.
2. The purposes of United Way and the donor-restricted endowment fund.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of United Way.
7. The investment policies of United Way.

The Finance Committee of United Way and ultimately United Way adopted a revised investment policy and spending policy in June 2009. The policy seeks to preserve capital, control risk to ensure that the risk assumed is commensurate with the given investment style and objectives, and adhere to the discipline set forth in the policy. United Way will endeavor to ensure, to the degree reasonably possible, that the endowment funds with which it is entrusted keep pace with inflation so that the original purpose of the donor(s) in establishing the endowment fund can be met in perpetuity. Authorized expenditures during the organization's current fiscal year shall be five percent (5.0%) of the average total market value of the endowment for the trailing three-year period ending December 31. In the event the average annualized total return for the trailing three-year period fails to equal or exceed 5.0%, United Way shall distribute net income (defined as interest, dividends, and other income receipts from investments less expenses) until such time as the trailing three-year return equals or exceeds 5.0% again. In making distributions, United Way shall execute upon the approval of the Finance Committee and the Board to use both the net income and net capital appreciation (defined as realized and unrealized appreciation in the fair market value of the investments) in excess of the fund's historic dollar value (i.e. corpus). Accordingly, United Way has adopted the following investment allocation guidelines:

The equity and alternative portion shall represent between 50% and 70% of the total portfolio with a target of 60% and will be invested as follows:

	<u>Low</u>	<u>High</u>
Large Company Stocks	20%	40%
Mid-Cap Company Stocks	2%	15%
Small-Cap Company Stocks	2%	15%
International Stocks	2%	20%
Alternatives (Total Investments)	3%	15%

The fixed income (bond) portion shall represent between 25% and 45% of the total portfolio with a target of 40% and shall consist of primarily investment-grade U.S. or foreign corporate debt securities, U.S. Treasury or foreign government obligations, assets, and mortgage-backed securities.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 13—Endowment funds (continued)

Changes in the investment portion of the endowment net assets for the year ended June 30, 2015, are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, July 1, 2014	\$ 9,992	\$ -	\$ 3,775	\$ 13,767
Contributions	1,013	-	-	1,013
Investment return:				
Investment income, net of expenses	89	-	-	89
Net appreciation (depreciation)	6	-	-	6
Total investment return	95	-	-	95
Amounts appropriated for expenditure	(38)	-	-	(38)
Endowment net assets, June 30, 2015	<u>\$ 11,062</u>	<u>\$ -</u>	<u>\$ 3,775</u>	<u>\$ 14,837</u>

Changes in the investment portion of the endowment net assets for the year ended June 30, 2014, are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, July 1, 2013	\$ 7,442	\$ -	\$ 3,775	\$ 11,217
Contributions	1,994	-	-	1,994
Investment return:				
Investment income, net of expenses	78	-	-	78
Net appreciation (depreciation)	514	-	-	514
Total investment return	592	-	-	592
Amounts appropriated for expenditure	(36)	-	-	(36)
Endowment net assets, June 30, 2014	<u>\$ 9,992</u>	<u>\$ -</u>	<u>\$ 3,775</u>	<u>\$ 13,767</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the amount recorded by United Way as permanently restricted net assets (corpus). There were no endowment funds that had fair values below corpus as of June 30, 2015 and 2014.

UNITED WAY OF GREATER ATLANTA, INC.
NOTES TO THE FINANCIAL STATEMENTS
(DOLLARS IN THOUSANDS)

JUNE 30, 2015 AND 2014

Note 14—Related parties

United Way is the sole member of 24/7 Gateway, LLC, a 501(c)(3) exempt organization under the Internal Revenue Code. Because United Way is not actively involved in the management of 24/7 Gateway, LLC and does not appoint the Board of Directors or otherwise exercise control, operations of 24/7 Gateway are not consolidated in these financial statements. United Way recorded \$725 in allocations payable to 24/7 Gateway, LLC at June 30, 2014, and \$655 in allocations payable to 24/7 Gateway, LLC at June 30, 2015. Allocations and expenses within the accompanying statements of activities for 24/7 Gateway, LLC for the years ended June 30, 2015 and 2014 are \$1,425 and \$1,497 respectively.

Note 15—Transfer of assets to GEEARS, Inc.

United Way was the fiscal agent for the Georgia Early Education Alliance for Ready Students (GEEARS) since its inception in August of 2010. Effective February 9, 2015, GEEARS became a separate 501(c)(3) exempt organization. Effective July 2, 2015, United Way and GEEARS separated and United Way no longer serves as GEEARS' fiscal agent. As of June 30, 2015, United Way held assets totaling \$1,137 associated with GEEARS programming. This amount is recorded in the accompanying 2015 financial statements as a liability on the statement of financial position and as a transfer of assets on the statement of activities.

Note 16—Subsequent events

United Way has evaluated subsequent events through November 15, 2015 in connection with the preparation of these financial statements which is the date the financial statements were available to be issued.

SUPPLEMENTAL INFORMATION

UNITED WAY OF GREATER ATLANTA, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS

FOR THE YEAR ENDED JUNE 30, 2015

Federal or State Grantor/ Pass-through Grantor/Program Title	Federal C FDA Number	Expenditures
<u>Federal Awards</u>		
U.S. Department of Education		
Investing in Innovation (i3) Fund	84.411C	\$ 728,803
Total U.S. Department of Education		728,803
U.S. Department of Veteran Affairs		
VA Supportive Services for Veteran Families Program	64.033	1,977,943
Total U.S. Department of Veterans Affairs		1,977,943
Corporation for National and Community Service		
Social Innovation Fund	94.019	23,137
AmeriCorps - ARRA	94.006	237,544
Total Corporation for National and Community Service		260,681
Department of Health and Human Services		
Children's Health Insurance Program	93.767	431,230
Total Department of Health and Human Services		431,230
Department of the Treasury		
Volunteer Income Tax Assistance (VITA) Matching Grant Program	21.009	250,000
Total Department of the Treasury		250,000
		3,648,657
<u>State Awards</u>		
Georgia Department of Economic Development, Workforce Division		
Georgia Workforce Investment Act (WIA)		21,000
Georgia Governor's Office of Children and Families		
Systems of Care		33,644
		54,644
		\$ 3,703,301

UNITED WAY OF GREATER ATLANTA, INC.

NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS

FOR THE YEAR ENDED JUNE 30, 2015

Note 1—Basis of presentation

The accompanying schedule of expenditures of federal and state awards includes the federal and state grant activity of the United Way of Greater Atlanta, Inc. (the “United Way”) for the year ended June 30, 2015. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in or used in the preparation of the financial statements.

Note 2—Summary of significant accounting policies

Expenditures reported on the schedule of expenditures are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-122, *Cost Principles for Non-profit Organizations*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Note 3—Contingencies

These federal and state programs are subject to financial and compliance audits by grantor agencies which, if instances of material noncompliance are found, may result in disallowed expenditures and may affect United Way’s continued participation in specific programs. The amount, if any, of expenditures which may be disallowed by the grantor agencies cannot be determined at this time, although United Way expects such amounts, if any, to be immaterial.

**Report of Independent Auditor on Internal Control over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards***

The Board of Directors
United Way of Greater Atlanta, Inc.
Atlanta, Georgia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements United Way of Greater Atlanta, Inc. (the "United Way") (a nonprofit organization), which comprise the statement of financial position as of June 30, 2015 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated November 15, 2015.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered United Way's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of United Way's internal control. Accordingly, we do not express an opinion on the effectiveness of United Way's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether United Way's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of United Way's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Cheng Bekart LLP

Atlanta, Georgia
November 15, 2015

Report of Independent Auditor on Compliance for Each Major Program and on Internal Control over Compliance Required by OMB Circular A-133

The Board of Directors
United Way of Greater Atlanta, Inc.
Atlanta, Georgia

Report on Compliance for Each Major Federal Program

We have audited United Way of Greater Atlanta, Inc.'s (the "United Way") compliance with the types of compliance requirements described in the OMB Circular A-133 *Compliance Supplement* that could have a direct and material effect on each of United Way's major federal program for the year ended June 30, 2015. United Way's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of United Way's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about United Way's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of United Way's compliance.

Opinion on Each Major Federal Program

In our opinion, United Way complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2015.

Other Matters

The results of our auditing procedures disclosed an instance of noncompliance, which is required to be reported in accordance with OMB Circular A-133 and which are described in the accompanying schedule of findings and questioned costs as item 2015-001. Our opinion on each major federal program is not modified with respect to these matters.

United Way's response to the noncompliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. United Way's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

Report on Internal Control over Compliance

Management of United Way is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered United Way's internal control over compliance with the types of requirements that could have a direct and material effect on a major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of United Way's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Cheng Bekart LLP

Atlanta, Georgia
November 15, 2015

UNITED WAY OF GREATER ATLANTA, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS

FOR THE YEAR ENDED JUNE 30, 2015

I. Summary of Auditor's Results

- a) The type of report issued on the financial statements: **Unmodified**
- b) Internal control over financial reporting:
Material weaknesses identified: **No**
Significant deficiencies identified that are not considered to be material weaknesses: None reported
- c) Noncompliance which is material to the financial statements: **No**
- d) Internal control over major programs:
Material weaknesses identified: **No**
Significant deficiencies identified that are not considered to be material weaknesses: **None reported**
- e) The type of report issued on compliance for major programs: **Unmodified**
- f) Any audit findings which are required to be reported under Section .510(a) of OMB Circular A-133: **Yes**
- g) Identification of major programs:

84.411C PACE - Partners Advancing Childhood Education (i3)
21.009 Volunteer Income Tax Assistance (VITA) Matching Grant Program
- h) Dollar threshold used to distinguish between Type A and Type B programs: **\$300,000**
- i) Auditee qualified as a low-risk auditee under section .530 of OMB Circular A-133: **Yes**

II. Financial Statement Findings

None noted.

III. Federal Award Findings and Questioned Costs

Finding No. 2015-001 Lack of Documentation of Verification of Suspended and Debarred Parties

Statement of condition

Documentation is not maintained evidencing that prior to entering into a contract or subaward verification has been performed to ensure that the contracting party has not been suspended or debarred from federal procurements.

UNITED WAY OF GREATER ATLANTA, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED)

FOR THE YEAR ENDED JUNE 30, 2015

Criteria

Non-Federal entities are prohibited from contracting with or making subawards under covered transactions to parties that are suspended or debarred.

The non-federal entity must verify that the entity, as defined in 2 CFR section 180.995 and agency adopting regulations, is not suspended or debarred or otherwise excluded from participating in the transaction. This verification may be accomplished by (1) checking the Excluded Parties List System (EPLS) maintained by the General Services Administration (GSA), (2) collecting a certification from the entity, or (3) adding a clause or condition to the covered transaction with that entity.

Cause

Management did not have procedures and policies in place during the year to ensure the required verification of suspended and debarred parties was performed and supporting documentation maintained in its files.

Effect

Management did not have supporting documentation that the required pre-award/pre-contracting verification had been performed.

Recommendation

Management should maintain in its federal contract files documentation to support that a verification check was performed prior to entering into any contract to verify that the party was not suspended or debarred from federal procurements.

Management's Response

United Way has remediated Finding No. 2015-001. United Way uses the System for Award Management to look up vendors or contractors that have a contract award of an amount that is expected to equal or exceed \$25,000. United Way's updated procedures require documentation of the compliance check performed from the System for Award Management (www.SAM.gov) to be attached to each government check request that meets this criteria. It is noted that there were no suspended or debarred parties paid in the Partners Advancing Childhood Education (i3) or Volunteer Income Tax Assistance grants for the year ended June 30, 2015.

UNITED WAY OF GREATER ATLANTA, INC.

EXHIBIT 1

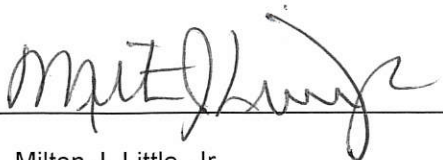
FOR THE YEAR ENDED JUNE 30, 2015

MANAGEMENT CERTIFICATIONS

In connection with the financial statements of the United Way of Greater Atlanta, Inc. (the "United Way") for the years ended June 30, 2015 and 2014, the undersigned, Milton J. Little, Jr., President and Chief Executive Officer, and Mark Sutton, Chief Financial Officer, do hereby certify, that:

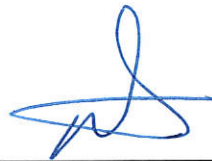
1. I have reviewed the financial statements of United Way.
2. I am responsible for adopting sound accounting policies, establishing and maintaining internal control, and preventing and detecting fraud. I have designed such policies and internal controls and procedures or caused such policies and internal controls to be designed under my supervision to ensure that material information relating to United Way is made known to me by others within United Way during the period in which this report is being prepared.
3. The financial statements and other information contained in this report fairly present, in all material respects, the financial position and results of activities and cash flows of United Way as of and for the periods presented in this report.
4. I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to United Way's auditors and the audit committee of United Way's Board of Directors:
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect United Way's ability to record, process, summarize, and report financial information, and
 - b) there is no fraud that involves management or other employees who have a significant role in United Way's internal control over financial reporting.

By: _____



Milton J. Little, Jr.
President/Chief Executive Officer
November 15, 2015

By: _____



Mark Sutton
Chief Financial Officer
November 15, 2015